** APPROVED July 25, 2024 **

New Jersey Institute of Technology FY25 Operating & Capital Budget Overview

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Presented to the Board of Trustees July 25, 2024



FY24 Year-End Outlook & FY25 Preliminary Budget

	<u>FY2024</u>							
(\$000s)	Adopted Budget	Revised Base Budget	One-Time Changes	Year-End Projected	\$ Change from Adopted Budget			
NJIT Unrestricted Operating Revenues	480,690	481,981	671	482,959	2,269			
NJIT Unrestricted Operating Expenses Contribution to Operating Reserve Fund	476,106 4,584	472,286 4,584	(805)	471,481 4,584	(4,625)			
Subtotal Commitments	480,690	476,870	(805)	476,065	(4,625)			
Budget Surplus / (Shortfall)		5,111	1,476	6,894	6,894			

EY2	025 \$ Change
Preliminary Budget	from FY24 Revised Base
541,833	59,851
541,833	69,547
-	(4,584)
541,833	64,963
-	(5,111)

Projected Year-end Net
Operating Surplus for FY24
is \$6.9M compared to
\$16.9M in FY23

FY25 base budget expenditures include the impact of labor negotiations, approved strategic priorities, and increased student assistance.

FY25 base budget revenues as compared to FY24: Enrollment growth: \$2.1M; T&F Rate Impact: \$9.4M; **Student Housing:** \$1.65M; State Base Appropriations: \$2.8M; **BioCentriq** Proceeds: \$12.18M; Investment Earnings: \$15.6M

FY24 Year-End Outlook & FY25 Preliminary Budget - Revenues

			FY2024		
Revenues	Adopted Budget	Revised Base Budget	One-Time Changes	Year-End Projected	\$ Change from Adopted Budget
Tuition	216,318	222,683	171	222,854	6,536
Student Fees	38,168	39,348		39,348	1,180
State Appropriation - Base & Capital	64,296	64,296		64,296	-
State Appropriation - Fringes	89,143	89,186		89,186	43
Subtotal State Appropriations	153,439	153,482	+	153,482	43
Auxiliaries	29,541	31,173		31,173	1,632
Indirect Cost Recovery (ICR)	11,391	12,212		12,212	821
Other Miscellaneous Revenue	5,685	5,685		5,992	307
Allocated Balances - Carryforward Balance	16,998	16,998		16,998	2
Investment Earnings	1102			_	6
ERP Implementation Project	9,150	400		400	(8,750)
Strategic Priorities - Biocentriq Proceeds		2000	500	500	500
Subtotal NJIT Unrestricted Operations	480,690	481,981	671	482,959	2,269
NJIT Restricted Programs	166,912	194,500	5.75	194,500	27,588
Total NJIT Operating Revenues	647,602	676,481	671	677,459	29,857
Total NJII Operating Revenues	38,878	35,200		35,200	(3,678)
Grand Total Revenues	686,480	711,681	671	712,659	26,179

FY2	FY2025					
	\$ Change					
Preliminary	from FY24					
Budget	Revised Base					
221 006	0.202					
231,886	9,203					
42,517	3,169					
67,140	2,844					
112,861	23,675					
180,001	26,519					
33,180	2,007					
12,578	366					
6,992	1,307					
6,894	(10,104)					
15,600	15,600					
8,750	8,350					
3,434	3,434					
541,833	59,851					
202,280	7,780					
744,113	67,631					
41,435	6,235					
785,548	73,866					

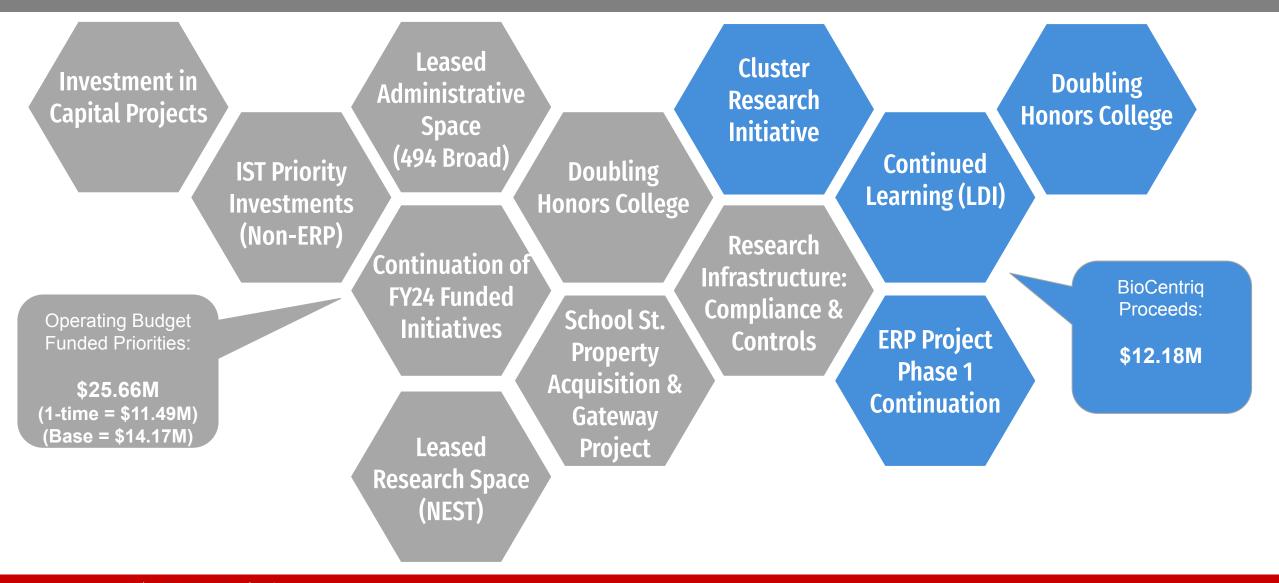


FY24 Year-End Budget Outlook & FY25 Preliminary Budget - Expenses

			FY2024		- N	FY2	025
Expenses	Adopted Budget	Revised Base Budget	One-Time Changes	Year-End Projected	\$ Change from Adopted Budget	Preliminary Budget	\$ Change from FY24 Revised Base
Salaries & Wages	184,574	186,109	798	186,907	2,333	201,633	15,524
Fringe Benefits	95,171	96,105	(155)	95,950	779	122,524	26,419
Subtotal Personnel	279,745	282,214	643	282,857	3,112	324,157	41,943
Facilities	16,750	16,750		16,750	일	22,092	5,342
IST	6,166	6,166		6,166		7,000	834
Subtotal CRR (Facilities / IST)	22,916	22,916		22,916	7 4	29,092	6,176
Debt Service	19,901	19,901		19,901	-	19,543	(358)
Student Awards	44,772	47,957	846	48,803	4,031	54,788	6,831
General Operating	80,406	79,682	(2,267)	77,415	(2,991)	92,952	13,270
FY24 VP Priorities	17,216	17,216		17,216	1112	+0	(17,216)
Operating Contingency	2,000	2,000	(527)	1,473	(527)	2,000	2
Strategic Priorities (BioCentriq Proceeds Funded)	9,150	400	500	900	(8,250)	12,184	11,784
Strategic Priorities (General Revenue Funded)		2		-	-	7,117	7,117
Subtotal Non-Personnel	196,361	190,072	(1,448)	188,624	(7,737)	217,676	27,604
Subtotal NJIT Unrestricted Expenses	476,106	472,286	(805)	471,481	(4,625)	541,833	69,547
NJIT Restricted Programs	166,912	194,500	1995	194,500	27,588	202,280	7,780
Total NJIT Operating Expenses	643,018	666,786	(805)	665,981	22,963	744,113	77,327
Total NJII Operating Expenses	38,878	34,607	-	34,607	(3,678)	41,435	6,235
Grand Total Expenses	681,896	701,393	(805)	700,588	19,285	785,548	83,562
Operating Reserves Contribution to Operating Reserve Fund	4,584	4,584		4,584	-		(4,584)
Budget Surplus / (Shortfall)		5,704	1,476	7,487	6,894	-	(5,111)



Select New Strategic Priorities in FY25 Budget





Union Contract - Incremental Budgetary Impact

AFSCME signed a
1-yr contract
extension in FY24.
FY25 & beyond still
to be negotiated.

Includes retroactive UCAN payments of approximately \$4.9M in FY24.

Estimated Impact of Union Nego	otiations				
(\$000's)					
Union - Full-Time Employees	FY24	FY25	FY26	FY27	<u>Total</u>
afscme	231	N/A	N/A	N/A	231
ucan - research employees	151	157	163	N/A	471
fop	49	34	32	35	150
fop-soa	42	29	27	30	128
fop-njsolea	22	15	14	16	67
opeiu	278	288	277	264	1,107
non-aligned	1,307	1,359	1,414	1,470	5,550
psa	5,244	5,454	5,672	5,899	22,269
Subtotal - Full-Time Employees	7,324	7,336	7,599	7,714	29,974
Union - Part-Time Employees					
ucan - adjuncts	5,285	3,285	3,800	N/A	12,370
ucan - doctoral students	2,364	2,343	2,240	N/A	6,947
Subtotal - Part-Time Employees	7,649	5,628	6,040	-	19,317
Grand Total	14,973	12,964	13,639	7,714	49,291



FY25 Preliminary Capital Budget

Project Type	FY2	25 (\$000s)	% of Total CRR
Annual Facilities Maintenance Projects	\$	7,920	27.2%
Major Facilities Projects			
Materials Engineering Lab Tiernan 109 & 206	\$	2,191	
Administrative Office Relocation Costs	\$	1,500	
HCAD Studio Densification - 5th & 6th Floors (12,300SF) - Phase I	\$	1,578	
GITC 2nd & 5th Floors_Data Science_Furniture	\$	350	
Paul Profeta Center for Entrepreneurship	\$	250	
GITC 1100 Lecture Hall	\$	1,661	
EOP Office Renovations	\$	300	
Move to off-site NEST facility - Kenilworth, NJ	\$	1,000	
Tiernan Hall Physics Labs # 406 & 407	\$	1,676	
CKB 218 Laboratory Equipment	\$	166	
Martinson Residence Hall Renovation	\$	3,500	
Subtotal Major Facilities Projects	\$	14,172	48.7%
Total Facilities CRR Budget	\$	22,092	75.9%
Major IST Projects			
IST Core Infrastructure	\$	1,500	
IST Computers	\$	1,299	
IST Networking Infrastructure	\$	2,430	
IST Research	\$	50	
IST Classroom & Lab AV	\$	1,021	
IST Non-Classroom AV	\$	400	
IST Studio Renovations	\$	300	
FY25 IST CRR Budget	\$	7,000	24.1%
FY25 Grand Total CRR Budget	\$	29,092	

FY25 State Appropriation Update

(\$000's)	FY24	FY25	FY25 CHANGE FROM FY24
Base Appropriation	34,585	34,585	-
Outcomes Based Allocation (OBA)	9,933	15,655	5,722
Subtotal Operating Appropriation	44,518	50,240	5,722
Special Purpose Appropriation: Capital Improvements (1)	3,000	563	(3,000)
Special Purpose Appropriation: Polytech Adjustment Aid	9,500	9,400	(100)
Subtotal Special Purpose Appropriation	12,500	9,400	(3,100)
Research Institution Fringe Support	7,278	7,500	222
Subtotal Fringe Benefits Appropriation	7,278	7,500	222
Total State Base Appropriation (2)	64,296	67,140	2,844
State Approved FTE Cap	1,313	1,313	Ħ

Increased OBA is NJIT's share of the additional \$70M added by the Legislature in June.

Full amount reinstated in the Legislature's budget FY25 = Year #3 of Polytech Aid.

Pool of Research Institution Fringe Support increased to \$75M total. NJIT is approx 10% (\$7.5M).

⁽²⁾ Does not include State-funded student aid programs (Garden State Guarantee, TAG, NJ Stars, GearUp, EOF) or pass-through support for State-funded fringe benefits up to the FTE cap.



⁽¹⁾ Denotes Non-Recurring Resource.

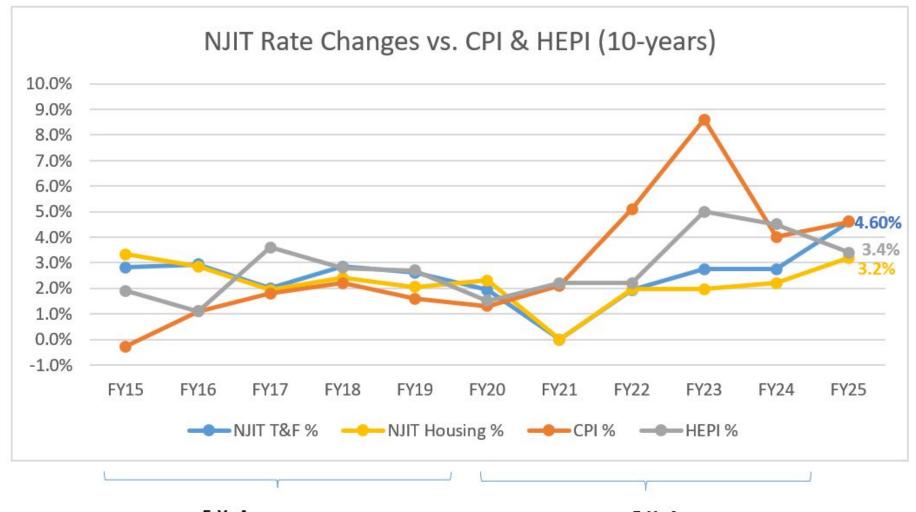
Student Impact of Proposed T&F Rate Change by Family AGI

				F	all 23 Discount	Rate By Aid So	urce (3)			
AGI Levels (1)	Fall 23 UG Headcount	Fall 23 UG	Federal PELL/SEOG	State TAG/GSG/EOF	NJIT_ Institutional	NJIT Restricted / Endowed	Other	Total Discount Rate		
Up to 65,000	6602	5630	16.5%	30.6%	49.6%	3.2%	0.1%	100.0%		
65001-80000	435	413	9.9%	25.6%	59.8%	4.5%	0.2%	100.0%		
80001 - 100000	460	443	3.6%	15.6%	75.8%	4.6%	0.4%	100.0%		
>100,000	2026	1988	0.2%	0.4%	29.0%	3.4%	0.1%	33.1%		
Total	9523	8474	13.1%	22.9%	23.1%	3.4%	0.2%	62.7%		
			Full-Time Annua Rate Increase Imp	THE SECTION OF THE PARTY OF THE	Impact of Pro	oposed UG Tuit	ion & Fee Incr	ease By Studer	nt A	GI Level
				4.6% Tuition & Fees		4.6% Tuitio	n & Fees			
AGI Levels	Fall 24 UG Projected Headcount	Fall 24 UG Projected FTE		UG Tuition & Fee Increase Per Year	Paid by Aid (\$)	Paid by Aid	Paid by	Paid by		Total
					(3)	(%)	Student (5)	Student (%)	1	
A A STATE OF THE S	The second secon	The second secon		100	Commence of the Control of the Contr	(%) 100.0%	Student (\$)	Student (%) 0.0%	444	THE RESIDENCE
Up to 65,000 65001-80000	6859 452	5849 429		100	\$ 872.00 \$ 872.00	(%) 100.0% 100.0%	\$ -	Student (%) 0.0% 0.0%	\$	872.00
Up to 65,000	6859	5849		100	\$ 872.00	100.0%	\$ - \$ -	0.0%	\$	THE RESIDENCE
Up to 65,000 65001-80000	6859 452	5849 429			\$ 872.00 \$ 872.00	100.0% 100.0%	\$ - \$ - \$ -	0.0% 0.0%	\$ \$	872.00 872.00
Up to 65,000 65001-80000 80001 - 100000	6859 452 478	5849 429 460		\$ 872.00	\$ 872.00 \$ 872.00 \$ 872.00	100.0% 100.0% 100.0%	\$ - \$ - \$ -	0.0% 0.0% 0.0%	\$ \$	872.00 872.00 872.00
Up to 65,000 65001-80000 80001 - 100000 >100,000	6859 452 478 2105 9893	5849 429 460 2066 8804	nrogram income sti	\$ 872.00	\$ 872.00 \$ 872.00 \$ 872.00	100.0% 100.0% 100.0%	\$ - \$ - \$ -	0.0% 0.0% 0.0%	\$ \$	872.00 872.00 872.00
Up to 65,000 65001-80000 80001 - 100000 >100,000	6859 452 478 2105 9893 ne Garden State Guar	5849 429 460 2066 8804 antee (GSG) p		\$ 872.00	\$ 872.00 \$ 872.00 \$ 872.00	100.0% 100.0% 100.0%	\$ - \$ - \$ -	0.0% 0.0% 0.0%	\$ \$	872.00 872.00 872.00

Impact of rate increase on students with family income "up to \$100K" AGI is mitigated by \$2.207M in additional student awards.



Historical Tuition & Fee Rate Changes



5-Yr Averages T&F 2.6% // Housing 2.5% //CPI 1.3% // HEPI 2.4% T&F 1.9% // Housing 1.7% // CPI 4.2% // HEPI 3.1%

5-Yr Averages



Historical Tuition & Fee Rate Changes

Fiscal Year	Total Full-time In State Annual	\$	% ⊿		5 Year Average Tuition % △	Average	Average
2005	9,180	680	8.00%	17	alv al		- 10 Vic. 4
2006	9,822	642	6.99%				
2007	10,506	684	6.96%	796	8.0%		
2008	11,350	844	8.03%				
2009	12,482	1,132	9.97%			672	6.02%
2010	12,856	374	3.00%				
2011	13,370	514	4.00%				
2012	13,974	604	4.52%	547	4.0%		
2013	14,740	766	5.48%				
2014	15,218	478	3.24%				
2015	15,648	430	2.83%				3
2016	16,108	460	2.94%				
2017	16,430	322	2.00%	424	2.6%		
2018	16,898	468	2.85%				
2019	17,338	440	2.60%			380	2.26%
2020	17,674	336	1.94%			2.	
2021	17,674		0.00%				
2022	18,016	342	1.94%	337	1.9%		
2023	18,512	496	2.75%				
2024	19,021	509	2.75%				
2025*	19,893	872	4.60%				

Fiscal	CPI Northeast Urban	HEPI College & University
Year	Region	Operations
2005	3.4%	
2006	4.1%	
2007	2.3%	
2008	4.2%	
2009	-0.1%	2.0%
2010	2.5%	0.9%
2011	2.6%	2.3%
2012	1.5%	1.6%
2013	1.5%	1.0%
2014	1.9%	3.2%
2015	-0.3%	1.9%
2016	1.1%	1.1%
2017	1.8%	3.6%
2018	2.2%	2.8%
2019	1.6%	2.7%
2020	1.3%	1.5%
2021	2.1%	2.2%
2022	5.1%	2.2%
2023	8.6%	5.0%
2024	4.0%	4.5%
2025	4.6%	3.4%

5 Year Averages (2020-2024)

NJIT = 1.9%

CPI = 4.2%

HEPI = 3.1%

^{*} FY2025 Represents Proposed Rates



