10/30/24, 6:05 PM 2024 EADA Survey

2024 EADA Survey

Institution: (185828) User ID: E1858281

Screening Questions

Please answer these questions carefully as your responses will determine which subsequent data entry screens are appropriate for your institution.

1. H	. How will you report Operating (Game-day) Expenses?							
ı	•	By Tear	m (Per Participant				
2. S	elec	t the ty	pe of va	arsity sports to	ams at your institut	on.		
	~	Men's T	Гeams					
	✓	Womer Teams						
		Coed T	eams					
3. D	o ar	ny of yo	ur team	ıs have assista	nt coaches?			
1	•	Yes						
		✓ M	en's Tear	ns				
			omen's eams					
			oed Team	าร				
	0	No						

If you save the data on this screen, then return to the screen to make changes, note the following:

- 1) If you select an additional type of team remember to include associated data for that type of team on subsequent screens;
- 2) If you delete a type of team but have already entered associated data on other screens, all associated data for that type of team will be deleted from subsequent

screens. However, because the survey system has to recalculate the totals, you must re-save every screen.

Sports Selection - Men's and Women's Teams

Select the varsity sports teams at your institution.

Sport	Men's	Women's	Sport	Men's	Women's
Archery			Badminton		
Baseball	✓		Basketball	~	\checkmark
Beach Volleyball			Bowling		
Cross Country			Diving		
Equestrian			Fencing	✓	✓
Field Hockey			Football		
Golf			Gymnastics		
Ice Hockey			Lacrosse	✓	
Rifle			Rodeo		
Rowing			Sailing		
Skiing			Soccer	✓	\checkmark
Softball			Squash		
Swimming			Swimming and Diving (combined)	✓	
Synchronized Swimming			Table Tennis		
Team Handball			Tennis	✓	
Track and Field (Indoor)			Track and Field (Outdoor)		

36

Basketball	16	16
Fencing	16	12
Lacrosse	47	
Soccer	32	29
Swimming and Diving (combined)	25	
Swimming	23	
Diving	2	
Tennis	10	10
Track and Field and Cross Country (combined)	82	56
Track and Field (Indoor)	37	26
Track and Field (Outdoor)	35	23
Cross Country	10	7
Volleyball	17	16
Total Participants Men's and Women's Teams	281	139
Unduplicated Count of Participants (This is a head count. If an individual participates on more than one team, count that individual only once on this line.)	236	110

^{*}For each men's or women's team that includes opposite sex participants, specify the

number of male and the number of female students on that team in this caveat box. This does not apply for coed teams.

- *If you selected **Other Sports**, specify which team(s) are included.
- *Additionally, provide any other clarifying information here.

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If you save the data on this screen, then return to the screen to make changes, please note you must re-save every screen because the survey system has to recalculate the totals.

Head Coaches - Men's Teams

For each men's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches

Female Head Coaches

Varsity Teams	Assigned Assigned Full- Part- to Team to Team Time on a on a InstitutionInstitution	Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitutior	n Total
	Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer	Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer	Coaches
Baseball	1 1		1
Basketball			1
Fencing			1
Lacrosse			1

Head Coaches - Women's Teams

For each women's team, indicate whether the head coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

The Swimming and Diving (combined) fields allow up to 2 head coaches. The Track and Field and Cross Country (combined) fields allow up to 3.

Male Head Coaches

Female Head Coaches

Varsity **Assigned Assigned** Full-Part-Assigned Assigned Full-Partto Team to Team Teams Time Time to Team to Team Time Time InstitutionInstitution on a InstitutionInstitution on a on a on a Part-Full-**Employee Employee** Full-Part-**Employee** Employee

Total Head Coaches

10/30/24, 6:05 PM	Time Basis	Time Basis	or Volunteer	2024 EAD Time Basis	OA Survey Time Basis	or Volunteer	
Basketball	1	1					1
Fencing		1					1
Soccer				1			1
Tennis				1			1
Track and Field and Cross Country (combined)		1 1					1
Volleyball	1	1					1
Coaching Position Totals	2	2 3		2	0 2	0	6
CAVEAT							

Head Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays head coaches as compensation for coaching. Do not include benefits on this screen. Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.

For help calculating the FTE total click on the Instructions link on this screen.

Men's Teams Women's Teams

Average Annual Institutional Salary per Head Coaching Position (for coaching duties only)	116,013 102,642
Number of Head Coaching Positions Used to Calculate the Average	9 6
Number of Volunteer Head Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	0 0
Average Annual Institutional Salary per Full-time equivalent (FTE)	130,515 123,170
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	8.00 5.00
CAVEAT	

Assistant Coaches - Men's Teams

For each men's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches Female Assistant Coaches Assigned Assigned Full-**Assigned Assigned** Full-Varsity Part-Partto Team to Team Teams to Team to Team Time Time Time Time on a on a InstitutionInstitution on a on a InstitutionInstitution Total Full-Full-Part- Employee Employee Assistant Part- Employee Employee Time Time Time Time or Coaches Basis Basis Basis Volunteer Basis Volunteer Baseball 2 1 2 1 3

Basketball	3 2 3 2		5
Fencing	3 3		3
Lacrosse	2 1 2 1		3
Soccer	4 1 3		4
Swimming and Diving (combined)	3 1 2		3
Tennis			1
Track and Field and Cross Country (combined)	3 3		4
Volleyball			2
Coaching Position Totals	8 19 10 17	0 1 1 0	28

- Men's Tennis assistant is a graduate assistant
- Men's Basketball has a volunteer Director of Basketball Operations

Assistant Coaches - Women's Teams

For each women's team, indicate whether the assistant coach is male or female, was assigned to the team on a full-time or part-time basis, and whether the coach was employed by the institution on a full-time basis or on a part-time or volunteer basis, by entering a 1 in the appropriate field.

Male Assistant Coaches

Female Assistant Coaches

Varsity Teams	Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitution Full- Part- Employee Employee Time Time or Basis Basis Volunteer	Assigned Assigned Full- Part- to Team to Team Time Time on a on a InstitutionInstitution Full- Part- EmployeeEmployee Time Time or Basis Basis Volunteer	Total Assistant Coaches
Basketball		2 1 2 1	4
Fencing	3 3		3
Soccer		2 1 1	3
Tennis			1
Track and Field and Cross Country (combined)	3 3		4
Volleyball		1 1	1
Coaching Position Totals	1 8 1 8	3 4 5 2	16

- Women's Tennis Assistant is a Graduate Assistant
- Women's Basketball Director of Basketball Operations is included here per the new NCAA Rules with being permitted to be on the court to coach (this position is part-time)

Assistant Coaches' Salaries - Men's and Women's Teams

Enter only salaries and bonuses that your institution pays assistant coaches as compensation for coaching. Do not include benefits on this screen.

Do not include volunteer coaches in calculating the average salary and the Full-Time Equivalent (FTE) Total.

For help calculating the FTE total click on the Instructions link on this screen.

	Men's Teams	Women's Teams
Average Annual Institutional Salary per Assistant Coaching Position (for coaching duties only)	40,883	33,326
Number of Assistant Coaching Positions Used to Calculate the Average	21	14
Number of Volunteer Assistant Coaching Positions (Do not include these coaches in your salary or FTE calculations.)	7	2
Average Annual Institutional Salary per Full-time equivalent (FTE)	66,042	62,209
Sum of Full-Time Equivalent (FTE) Positions Used to Calculate the Average	13.00	7.50
CAVEAT		

Athletically Related Student Aid - Men's and Women's Teams

Athletically related student aid is any scholarship, grant, or other form of financial assistance, offered by an institution, the terms of which require the recipient to participate in a program of intercollegiate athletics at the institution. Other student aid, of which a student-athlete simply happens to be the recipient, is not athletically related student aid. If you do not have any aid to report, enter a 0.

	Men's Teams	Women's Teams	Total	
Amount of Aid	3,432,529	2,734,608	6,167,137	

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Recruiting Expenses - Men's and Women's Teams

Recruiting expenses are all expenses an institution incurs attributable to recruiting activities. This includes, but is not limited to, expenses for lodging, meals, telephone use, and transportation (including vehicles used for recruiting purposes) for both recruits and personnel engaged in recruiting, and other expenses for official and unofficial visits, and all other expenses related to recruiting. If you do not have any recruiting expenses to report, enter a 0.

	Men's Teams	Women's Teams	Total
Total	120,526	70,959	191,485

CAVEAT

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2023-24 Recruiting expenses decreased slightly when comparing to the 2022-23 prior year as recruiting continued to stabilize due to the current student-athletes that were still eligible to receive a fifth year due to the COVID year. That option is now exhausted following the 2023-24 year.

Operating (Game-Day) Expenses - Men's and Women's Teams by Team

Operating expenses are all expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as "game-day expenses"), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials.

For a sport with a men's team and a women's team that have a combined budget, click here for special instructions. Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Men's Teams

Women's Teams

Varsity Teams	Participants	Operating Expenses per Participant	By Team	Participants	Operating Expenses per Participant	By Team	Total Operating Expenses
Basketball	16	24,199	387,178	16	17,809	284,941	672,119
Baseball	36	11,030	397,078				397,078
Fencing	16	3,637	58,184	12	3,914	46,966	105,150
Lacrosse	47	4,683	220,087				220,087
Soccer	32	5,328	170,485	29	5,696	165,176	335,661
Swimming and Diving (combined)	25	5,098	127,453				127,453
Tennis	10	7,938	79,377	10	5,023	50,233	129,610
Track and Field and Cross Country (combined)	82	1,599	131,078	56	1,609	90,087	221,165
Volleyball	17	7,314	124,344	16	5,353	85,654	209,998
Total Operating Expenses Men's and Women's Teams	281		1,695,264	139		723,057	2,418,321

2023-24 Operating (Gameday) Expenses increased as this was our second normal fiscal year back up and fully operational post pandemic in all facets. Also, this was our first year at our new baseball stadium partnership at Yogi Berra Stadium on Montclair State's campus. There were operational expenses needed in order to get the stadium ready for the first season of practices and competitions. There was an

Note: This screen is for game-day expenses only.

Total Expenses - Men's and Women's Teams

Enter all expenses attributable to intercollegiate athletic activities. This includes appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses, promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	2,456,019	1,845,411	4,301,430
Baseball	1,556,255		1,556,255
Fencing	346,725	382,475	729,200
Lacrosse	1,371,483		1,371,483
Soccer	995,855	1,208,741	2,204,596
Swimming and Diving (combined)	604,467		604,467
Tennis	460,977	549,255	1,010,232
Track and Field and Cross Country (combined)	584,748	536,696	1,121,444
Volleyball	661,825	918,572	1,580,397
Total Expenses of all Sports, Except Football and	6,582,335	3,595,739	10,178,074

Basketball, Combined

Total Expenses Men's and Women's Teams	9,038,354	5,44
Total Expenses Mens and Womens Teams	9,038,354	5,4

8,354 5,441,150 14,479,504

Not Allocated by Gender/Sport (Expenses not attributable to a particular sport or sports)

4,497,117

Grand Total Expenses

18,976,621

CAVEAT

2023-24 Total Expenses increased as the cost of doing business has risen across the board. Increase in staffing positions and salary increases as well.

Total Revenues - Men's and Women's Teams

Your total revenues must cover your total expenses.

Enter all revenues attributable to intercollegiate athletic activities. This includes revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sport camps, state or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities.

Report actual numbers, not budgeted or estimated numbers. Please do not round beyond the next dollar.

Varsity Teams	Men's Teams	Women's Teams	Total
Basketball	2,456,019	1,845,411	4,301,430
Baseball	1,638,955		1,638,955
Fencing	346,725	382,475	729,200
Lacrosse	1,371,484		1,371,484
Soccer	995,855	1,208,741	2,204,596

Swimming and Diving (combined)	604,467		604,467
Tennis	460,977	549,255	1,010,232
Track and Field and Cross Country (combined)	584,748	536,696	1,121,444
Volleyball	661,826	918,572	1,580,398
Total Revenues of all Sports, Except Football and Basketball, Combined	6,665,037	3,595,739	10,260,776
Total Revenues Men's and Women's Teams	9,121,056	5,441,150	14,562,206
Not Allocated by Gender/Sport (Revenues not attributable to a particular sport or sports)			4,775,355
Grand Total for all Teams (includes by team and not allocated by gender/sport)			19,337,561

In 2023-24 our Revenues increased compared to the prior 2022-23 year as our basketball game guarantees increased, increase in facility rental revenue, increase in ticket revenue and event services revenue, increase in Prospect ID clnics and increase in fundraising initiatives.

Summary - Men's and Women's Teams

Your Grand Total Revenues must be equal to or greater than your Grand Total Expenses or you will not be able to lock your survey.

		Men's Teams	Women's Teams	Total	
1	Total of Head Coaches' Salaries	1,044,117	615,852	1,659,969	
2	Total of Assistant Coaches' Salaries	858,543	466,564	1,325,107	

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3	<u>Total Salaries (Lines 1+2)</u>	1,902,660	1,082,416	2,985,076	
4	Athletically Related Student Aid	3,432,529	2,734,608	6,167,137	
5	Recruiting Expenses	120,526	70,959	191,485	
6	Operating (Game-Day) Expenses	1,695,264	723,057	2,418,321	
7	Summary of Subset Expenses (Lines 3+4+5+6)	7,150,979	4,611,040	11,762,019	
8	<u>Total Expenses for Teams</u>	9,038,354	5,441,150	14,479,504	
9	Total Expenses for Teams Minus Subset Expenses (Line 8 – Line 7)	1,887,375	830,110	2,717,485	
10	Not Allocated Expenses			4,497,117	
11	<u>Grand Total Expenses (Lines 8+10)</u>			18,976,621	
12	<u>Total Revenues for Teams</u>	9,121,056	5,441,150	14,562,206	
13	Not Allocated Revenues			4,775,355	
14	Grand Total Revenues (Lines 12+13)			19,337,561	
15	Total Revenues for Teams minus Total Expenses for Teams (Line 12-Line 8)	82,702	0	82,702	
16	Grand Total Revenues Minus Grand Total Expe	enses (Line 14-	<u>Line 11)</u>	3 0,940	

To return to a data entry screen, click on the link in the Navigation Menu.

To proceed to the Supplemental Information screen, click on the link in the Navigation Menu or click on the "Next" button on this screen.

Supplemental Information (optional)

This screen may be used to help the reader better understand the data you have provided, or to help a prospective student-athlete make an informed choice of an athletics program.

This information will be viewable on the EADA public website. Please do not include the names of individuals or write messages to the help desk. To explain specific data entered on a previous screen, please use the caveat box on that screen.

NJIT Athletics (14 sports) competed in it's fourth year in the America East Conference, with the 2023-24 year being the third normal season with non-conference and conference scheduling compared to the prior three years impacted post-pandemic, but the second fully normal year without and